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First-Time Sellers Checklist

Diving into selling your home for the first time? Our "First-Time Seller Checklist" is your concise roadmap, covering essential steps and tips to ensure a smooth and successful sale. Equip yourself with this must-have guide and confidently navigate the selling process.



I. Pre-Listing Preparation

- Decide on the best time to sell**
- Assess your home's current value**
- Make necessary repairs or updates**
- Declutter and stage your home for sale**
- Gather important property documents**

II. Marketing Your Home

- Choose a reputable real estate agent**
- Determine a competitive listing price**
- Photograph the property professionally**
- List your property on major platforms**
- Conduct open houses and private viewings**

III. Handling Offers & Negotiation

- Review incoming offers**
- Understand and respond to contingencies**
- Negotiate offers for best terms**
- Accept a final offer**

IV. Pre-Closing Process for Sellers

- Offer disclosures and any required documentation**
- Cooperate with buyer's home inspection**
- Address any repair requests from inspection**
- Prepare for final walkthrough with buyers**
- Coordinate with title company for closing**